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## TRUTH CONQUERS ALL

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Hello, I am Zalina, the Managing Partner of Z. Hashim & Company. My warm greetings to you and my heartfelt thank you for your interest in ZHC. Allow me to share with you the story of ZHC, the Firm with a differentiated approach and personal touch that goes the extra mile to give added value for your money.

## Our Story Begins...

About Us  
Vision and Mission Statements  
Business Philosophy  
Shared Values  
Core Services and Specialty Services  
Clientele and Experience  
Founder, Partners, Lawyers and Consultant

## Ahmad Fauzi Toran Founder and Corporate Consultant

Mr. Ahmad Fauzi or just Fauzi, obtained his LL.B (Honours) Degree in 1993 from University of Wales, Aberystwyth, United Kingdom. He specialises in International Law, Maritime Law and Intellectual Properties. After deciding to pursue a career in a corporate world, he landed his first job upon returning from the UK as a Student Affairs Advisor in a private college. He also lectured in business communication and business law subjects for Association of Business Executive Programme from United Kingdom. After a 2-year stint, he joined Malaysian Maritime Academy for six years. Throughout his career with Malaysia's premier Maritime Academy, he has served in the capacity of Administration Executive, Human Resource Executive, Assistant Manager Corporate Development and his last position was as Assistant Manager, Human Resource and Administration. Whilst serving in the Academy, he also undertook part-time lecturing assignment for Majlis Latihan Vokasional Malaysia (MLVK) Programmes.



Currently, Fauzi is serving in a Fortune 500 multinational oil and gas company. He joined the company in 2002 and since then has served in a diversified capacity as Senior Legal Officer, Legal Counsel, Project Services Manager, Project Procurement and Services Manager and Project Liaison Manager. Whilst with the company he was in-charge of handling tendering and procurement activities worth RM1.2 billion in a single project. He is now being seconded to a Federal Government Agency as Head, Development responsible to monitor government's infrastructure and public amenity projects with total project value of RM753 million. With his acquired business acumen, he has established his own businesses dealing in home grown fast food business, gold trading and on-line retail and marketing. Apart from being an employee with a consistently very good performance rating as well as a shrewd businessman, Fauzi is passionate about three things in his life. The first is his family. The second one is sharing of knowledge especially conducting training in areas involving thinking, communication and legal skills. Thirdly, he is a professional Master of Ceremony where he has been invited by the State Government of Melaka to be the Emcee for many official government functions involving foreign dignitaries.

You can reach his mobile at [019-6260822](tel:019-6260822) or email him at [ahmadfauzitoran@zhclaw.com](mailto:ahmadfauzitoran@zhclaw.com). For a more detailed list of his experience, you can visit our website at [www.zhashim.com](http://www.zhashim.com).

## Zalina Hashim Co-Founder and Managing Partner

Ms. Zalina or well known within the legal fraternity as ZH, obtained her LL.B (Honours) Degree in 1993 from the Law Faculty of the University of Northumbria at Newcastle, United Kingdom. Specialising in Company Law, Commercial Law and Contract Law, she then embarked her career as an academician teaching for University of London LL.B External Programme. She also taught Company Law and Commercial Law for the University Utara Malaysia programme. Whilst working as a lecturer, ZH attended the Certificate in Legal Practice Programme in September 1997 and graduated after the first sitting in August 1998 with Second Class placing her among the top 20% in the class. She was admitted as an Advocate and Solicitor of the High Court of Malaya in 2001. Prior to establishing her own name, she was in practice as an Advocate and Solicitor in M/s Mohd Latip & Associates where she specialises in civil litigation, and conveyancing matters. Collectively, ZH has more than twenty years experience in the private sector as well as in the academic field.



Apart from building her own private practice, she is also a legal advisor for a property investment company and often being invited to give talk in Singapore and Kuala Lumpur on the legal aspects of property purchase and commercial agreements. She has also developed and conducted various training programmes in legal related matters such as Advocacy Skills, Debt Recovery, Commercial Agreements, Employer and Employees Rights and Liabilities. In 2009 and 2010, she also appeared on numerous occasions as guest speaker in TV1 Selamat Pagi Malaysia programme giving advice on consumer rights. She has served as the Chairperson for Islamic Finance Committee of the Malacca Bar and as Committee Member of Islamic Finance for Bar Council in 2013-2014. With her extensive knowledge, she specializes in conveyancing, civil litigation, personal injury and fatal accidents claims and Syariah matters. In her spare time, ZH loves to cook cakes and pastries.

Our Managing Partner has taken up Associate Qualifications in Islamic Finance (AQIF) course conducted by Islamic Bank and Finance Institution of Malaysia (IBFIM) in February until March 2015.

You can reach her mobile at [012-6831434](tel:012-6831434) or email her at [zalinahashim@zhclaw.com](mailto:zalinahashim@zhclaw.com). For a more detailed list of her experience, you can visit our website at [www.zhashim.com](http://www.zhashim.com).

## Zaidi Bin Mohamed Partner

Zaidi graduated with an LL.B (Hons) from the International Islamic University Malaysia in 2002. Upon graduation, he chambered with Messrs Mastura & Aizora, specialising in banking and civil litigation. He was called to the Malaysian Bar and admitted as an Advocate and Solicitor of the High Court of Malaya on 16 October 2003.

Zaidi has been involved in civil litigation matters ranging from breach of contract, torts, negligence, accident cases, banking litigation, execution proceedings. He is also experienced in Family law matters such as divorce proceedings, probate and estate matters, land disputes, landlord and tenants matters, and other general advisory service relating thereof.

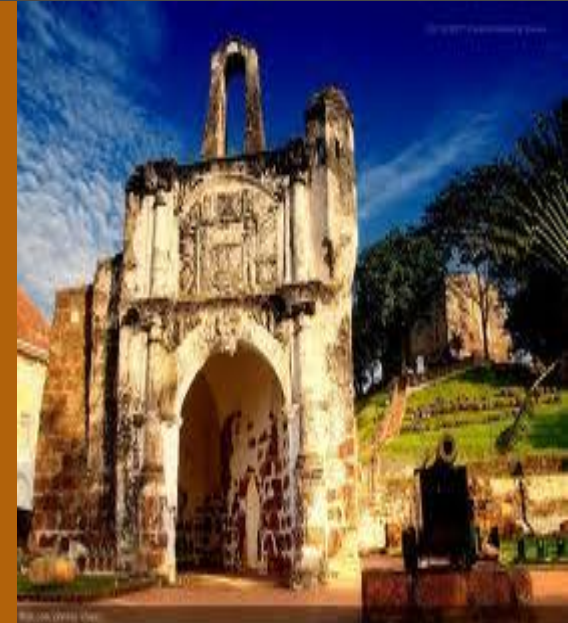
Zaidi also handles conveyancing matters, preparation of a variety of agreements and security documents, preparing legal documentations, agreements and memorandum of understanding for contracts, guarantee, hire purchase, credit facility, tenancy agreement, sale and purchase and transfer of real property, banking, insurance, and housing and commercial development projects; manage, control and supervise certain areas and aspects of legal matters.

The clients he has represented include local banks, financial institutions, insurance companies, and developers.

You can reach his mobile at **019-7110191** or email him at [zaidimohamed@zhclaw.com](mailto:zaidimohamed@zhclaw.com). For a more detailed list of her experience, you can visit our website at [www.zhashim.com](http://www.zhashim.com).



Founded in 2004 with its headquarters in Melaka being the first to be set up amongst ZHC's Group of Legal Offices. The Firm offers a wide range of in-house and external legal expertise that serves government agencies, private companies and individuals locally, nationally and internationally



## VISION

To Be The Preferred Law Firm That Provides Comprehensive and Effective Solutions To All Legal Needs

## MISSION

Strives to achieve results that meet, and whenever possible exceed our Stakeholders expectations through Our Commitment to:

- Our Clients – by being accessible, efficient, responsive and technologically sophisticated
- Our Employees – by sustaining an enriching work environment through diversity and teamwork
- Our Communities – by providing extensive and worthy pro bono and public service



Built on a strong corporate foundation and with a broad legal experience, ZHC believes in its Three Pillars of Business Philosophy. Thus, in delivering quality services that meet the clients needs effectively, promptly and competitively, ZHC consistently:



## OUR CLIENTS

Our lawyers have had previous experience with and acted successfully for the following business partners, to name a few.....



### Clarify and understand the clients' requirements

At the outset of the business venture, we clarify the clients needs and understand clients organisation, its structure, business concerns, activities and current issues and challenges. In the process, we obtain clients' agreement on the expected deliverables;

### Provide the agreed services right at the very first time

A clear step by step work process shall be explained to and understood by clients. Costs implication will be estimated during the early stage of the partnering. In return, the clients will be able to perform check and balances on the work progress based on the agreed deliverables; and,

### Take all necessary steps to prevent re-work

Throughout the work process, measures are taken to remove foreseeable barriers and eliminate potential hassles. By this, we ensures the expeditious provision of multiple solutions to clients and offers a comprehensive and commercially competitive service.

**COMMERCIAL BANKS** Bank Rakyat, Bank Islam, Bank Muamalat, Bank Simpanan Nasional, Hong Leong Bank, Public Bank, RHB Bank, AFFIN Bank, Alliance Bank, OCBC Bank

**BUILDING SOCIETIES** Malaysia Building Society Berhad

**DEVELOPERS** Imej Positif Sdn. Bhd., Lingjaya Sdn. Bhd., Lang Sutra Sdn. Bhd., Sri Putih Sdn. Bhd.

**CONSTRUCTION COMPANIES** Malaysia Building Society Berhad, Lang Sutra Sdn. Bhd.

**MANUFACTURING & ELECTRONIC COMPANIES** Petroliam Nasional Berhad (PETRONAS), Honda Malaysia, Soshin Electronics (M) Sdn. Bhd.

**PRIVATE HOSPITALS** Putra Hospital

**PRIVATE HIGHER LEARNING INSTITUTIONS** Kolej Yayasan Melaka, Kolej Teknologi Yayasan Alor Gajah

**SPORTS ASSOCIATIONS & OTHER AGENCIES** Melaka Football Association, Kesatuan Pekerja Petronas (KAPENAS)

**GOVERNMENT AGENCIES** Majlis Bandaraya Melaka Bersejarah, Syarikat Air Melaka Bhd., Perbadanan Kemajuan Negeri Melaka, Universiti Teknikal Melaka, UiTM Melaka, Majlis Amanah Rakyat, FELDA, RISDA

## OUR EXPERIENCE

Inevitably, a list of this nature represents only a small snapshot of the kind of work our lawyers have done and we would be pleased to provide more detailed information upon request:



Acted and represented corporate and individual clients at Industrial Court, High Court, Appeal Court and Federal Court

Acted for a bank against two major companies in a RM2.7million-claim relating to a breach of promissory note up until the appeal stage;

Acted for a private hospital in debt recovery claims and successfully recovered about RM300,000;

Acted for a government agency in obtaining judgment as well as recovering debt from the breach of loan agreements;

Advised a leading private higher learning institution in various employment related issues as well as acting in claims for breach of contract;

Acted for various individuals in matters relating to civil claims by obtaining judgment for the clients with a collective ballpark amount of RM250,000 claims;

Defended various individuals in matters relating to criminal actions ranging from possession of controlled substance right up to murder.

Our Brand Value, “**we CARE**” stands on a simple acronym but touches the very reason of our clients’ well being. We undertake to provide **COST EFFECTIVE** services that **ADD VALUE** to our clients. We shall **RESPONSE QUICKLY** to clients’ need where each client will be served by our **EXPERTS** from the relevant field of practice. We undertake to uphold ZHC’s Shared Values in all our activities:



### COMPASSION is the heart of ZHC’s existence

Professionalism rides in tandem with the passion and humility to serve and to succeed

### INTEGRITY is the nerve system to a lasting business partnership

Honest, trustworthy and protecting clients’ best interest in all dealings

### QUALITY is the key to our Firm’s success

Expeditiously and effectively response to client’s needs and commercial objectives



Whether working on complex litigation issues or a simple business transaction, the extensive resources and organizational skill together with round-the-clock commitment are made available to clients. In our pursuit for service excellence, we have in-house and readily available external experts in the following specialised areas:



We also provide legal related awareness and training programmes such as domestic inquiry and employment law, contract and construction law, debt recovery and property transaction as part of our knowledge management effort. Call us should you require other legal related training programmes



#### BANKING

- ✂ assets & debt recovery
- ✂ Commercial loans
- ✂ bankruptcy & foreclosure
- ✂ liquidation & receivership

#### PROPERTY

- ✂ Conveyancing
- ✂ land matters
- ✂ leases & tenancies
- ✂ financing & agreements



#### ENGINEERING & CONSTRUCTION

- ✂ construction contracts
- ✂ construction litigation
- ✂ consultancy agreement
- ✂ procurement contracts

#### CRIMINAL

- ✂ criminal breach of trust
- ✂ murder & manslaughter
- ✂ theft & robbery
- ✂ rape & sexual offences
- ✂ drugs



#### COMPANY SECRETARIAL

- ✂ company secretary
- ✂ company registration
- ✂ shares administration
- ✂ Immigration and work permits

#### SYARIAH LAW

- ✂ wills & hibah
- ✂ family matters
- ✂ criminal offences
- ✂ administration of properties
- ✂ adoption



#### MARITIME LAW

- ✂ international sales of goods
- ✂ sales and purchase of vessels
- ✂ liens & mortgages
- ✂ cross borders transactions

#### FAMILY LAW

- ✂ divorce proceedings
- ✂ adoption
- ✂ wills & trusts
- ✂ estate administration

#### EMPLOYMENT LAW

- ✂ constructive & unfair dismissal
- ✂ domestic inquiries
- ✂ industrial relations
- ✂ employment contracts
- ✂ compensation & benefits

#### TORT LAW

- ✂ negligence
- ✂ personal injury
- ✂ fatal accident
- ✂ slander & defamation
- ✂ nuisance & trespassing



#### ADMINISTRATIVE LAWS

- ✂ legitimate expectation
- ✂ rules of natural justice
- ✂ prerogative writs
- ✂ ministerial acts
- ✂ by-laws

#### INTELLECTUAL PROPERTIES

- ✂ copyright
- ✂ trademarks
- ✂ patents & designs
- ✂ trade secrets

